

Marketo Sunset Checklist

You are migrating from Adobe Marketo Engage to another Marketing Automation Platform. The following checklist highlights items to complete in preparation for the Marketo Engage instance being decommissioned.

Plan & Prepare

The following is not a comprehensive list and assumes any marketing campaigns, operational processes, integrations, etc., have already been built out in your new instance
 Determine final cutover date Have IT scan the website for Marketo assets. This includes forms, Marketo API calls, Marketo munchkin code and Marketo hosted assets (pdfs, jpg, etc.) If content is hosted in Marketo, gather the assets needed to be migrated and plan on where this content will be hosted (ex. via website or new MAP) Determine plan for Marketo data that will be exported: Marketo-only records, Marketo-only field values, critical engagement activity, reports
Deactivate & Migrate
Complete these items no later than the cutover date.
☐ Deactivate active batch and trigger campaigns; use <u>Campaign Inspector</u> to identify them
☐ Turn off engagement programs; use global search to find them
□ Ensure permanent redirects are in place for Marketo landing pages, especially for those that are high volume, important or relatively recent - at a minimum it's recommended to create redirect for the unsubscribe page for compliance purposes in case a person tries to unsubscribe from a past email
Export/migrate Marketo data migration according to plan
☐ <u>Disable the SFDC sync</u> to isolate any record creation/updates
 Remove Marketo integration configuration from 3rd-party platforms (such as webinar providers)
 Ensure <u>Sales Insight components</u> are removed from SFDC page layouts as they do not function without Marketo data

Monitor for Unexpected Activity

Use smart lists to identify and troubleshoot Marketo activity that isn't expected after deactivation. Use a constraint of "on or after [cutover date]" These can help locate integrations or processes that may have been missed.

Some examples of smart lists are:
☐ Newly created records
☐ Form fill activities
☐ Data value changes
☐ Email sends
After Monitoring
Complete these cleanup tasks after you are confident any remaining issues have been addressed.
☐ Expire integration users
☐ Export/migrate any final data
☐ Remove Marketo munchkin code from website
☐ Remove DNS records relating to Marketo

